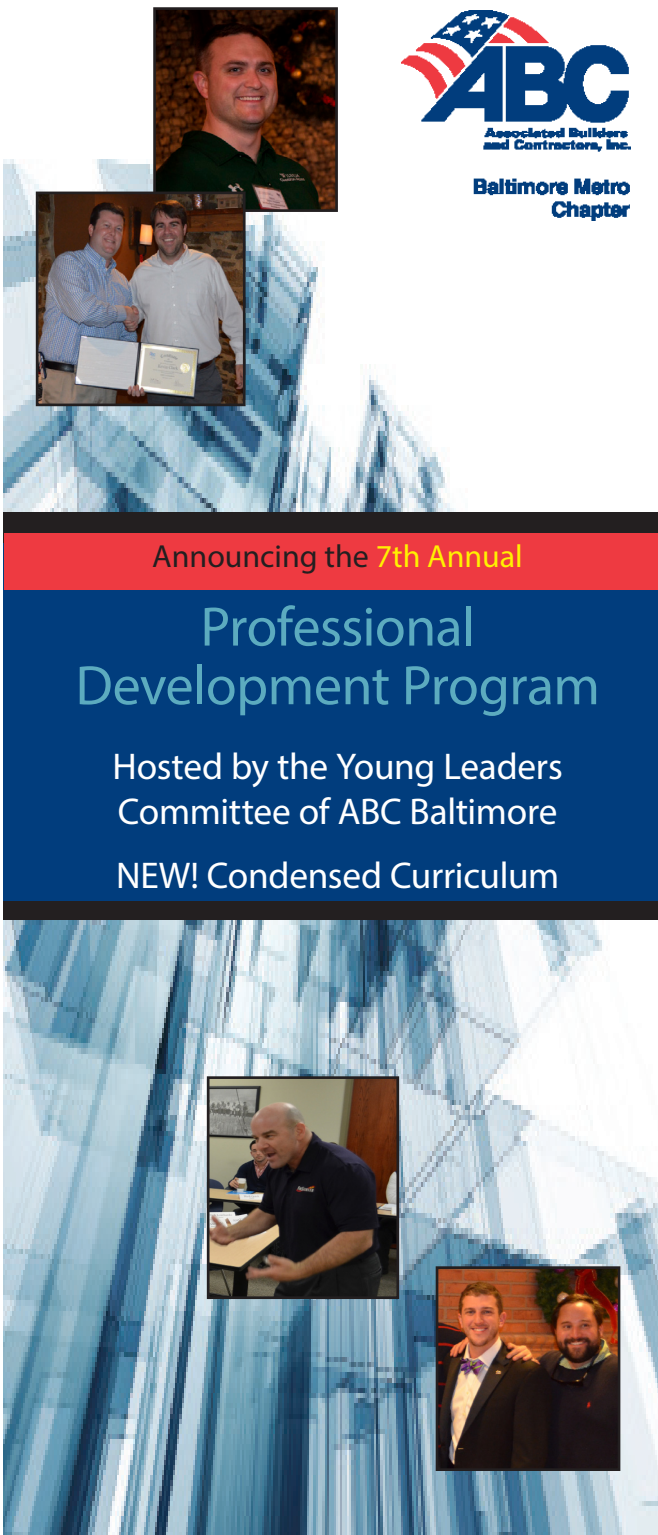


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Chapter



Announcing the **7th Annual**
Professional Development Program
Hosted by the Young Leaders Committee of ABC Baltimore
NEW! Condensed Curriculum

Professional Development Program 2019 Curriculum, Schedule, and Criteria

The ABC Young Leaders Professional Development Program is a six month program designed to provide a series of educational seminars, network opportunities, mentoring and community service projects for the developing young professional.

Through this program the participant will:

- Further their leadership skills and professional development.
- Grow in their understanding and appreciation of the industry and the merit shop.
- Further their desire and ability to serve as a leader in the industry.

The program will run over the course of six (6) months where points will be earned for required sessions and also for any additional ABC events, seminars, committee meetings or classes that a young professional attends.

You will earn a certificate of achievement at the end of the year at either a silver, gold, or platinum level, based on your earned points.

- Silver Level:** 30-35 pts
- Gold Level:** 36-42 pts
- Platinum Level:** 43+ pts

The graduate who accumulates the most points overall for the year will receive FREE registration to the 2019 Leadership & Development Conference, in San Antonio, TX (Includes flight, hotel, and tuition fee) in November, 2019. The next two (2) runners-up will receive \$250 and \$200, respectively, in 'ABC Bucks' to be used for future events and classes.

Tuition will cover the cost of all mandatory sessions; however those students who choose to attend additional sessions will have to pay an additional fee.

" The Professional Development Program is a valuable program for up-and-comers and for mentors as well. "

—Dick Lombardo, Harkins Builders, Mentor

Tuition Cost for the 2019 Session:

\$950 per student*

*There will be a 5% discount for all applications received before October 12, 2018. Payment plans are available. The deadline to apply is Wednesday, November 21, 2018.

For this tuition fee each individual will receive the following:

- Harrison Assessment test, analysis, and debriefing (a \$500+ value)
- Presentation Skills Training
- Financial Management Training
- One-on-One Coaching with Industry Leaders
- Elite Executive Training Provided by Sage Group Partners, Wellspring Advantage and FireStarter Consulting
- Better Understanding and Appreciation of the Industry and of the Merit Shop

Past Mentors include industry leaders from widely known companies such as:

Lewis Contractors
DPR Construction, Inc.
Harkins Builders, Inc.
Hirsch Electric
RCM&D
Clark Builders Group

" ABC's Professional Development Program is a great opportunity to meet peers in the industry and have focused conversations with industry mentors. "

— Mark Quick, Student

2019 Education & Development Sessions

Each participant will start with 30 points, THREE (3) points will be deducted for each session missed. The individual is removed from the running to earn the trip to the Leadership & Development Conference after one (1) missed mandatory session. Students can earn additional points with the supplemental sessions.

Session 1, December 2018

Harrison Exam, Each student will take the online Harrison Assessment and will set up a one-on-one session in January with Harrison professional Ken Zeigler of Wellspring Advantage to review the individual test results.

Session 2, Thursday, January 17th, 2019; ABC Baltimore, 3 pm to 6 pm

Program Orientation, Mentor/Student Meetings & Speed Networking following by a Happy Hour, Students and mentors will be introduced to the program where the guidelines and requirements will be laid out for the year. Following the brief meetings there will be timed sessions for each student group to 'speed network' their way through meeting each of the mentors. An informal network to follow.

Session 3, Thursday, February 7th, 2019; Location TBD, 8 am to 10 am

The Art of Networking, The group will focus on how to make the most out of attending networking events and how to network on a day-to-day basis. Building and maintaining business relationships can be an invaluable skill as you progress throughout your professional career. Chad Prinkey of Neuberger & Co. provides an interactive experience on learning to expand your business network by attending events and proper follow up.

Session 4, Thursday, February 28th, 2019; Location TBD, 8 am to 10 am

Public Speaking Skills, Presented by Wally Adamchik of FireStarter Consulting. In this informative session participants will be asked to step outside of their comfort zone to explore their fears of public speaking. Not just relevant to making presentations, but also networking, running meetings & building business relationships.

Session 5, March/April 2019

Class Organized Social Event

The class will organize an outing for students and mentors. Could be anything from a ball game at the O's or Aberdeen Stadium to Clay Pigeon Shooting, to a team building scavenger hunt, etc...

Session 6, Thursday, March 21, 2019

Self-Leadership, We welcome back Chad Prinkey of Neuberger & Co. to discuss how to self motivate yourself. This eye-opening session makes you truly think through and prioritize every aspect of your life. You will be surprised at the changes and revelations you will come to during this session!

Session 7, April 2017

One-on-One with Industry Leader

Students find time on their own schedule to meet one-on-one with their appointed mentor.

Session 8, Friday, April 12, 2019, ABC Baltimore, 8 am to 10 am

Career Development Reports, The group welcomes back Ken Zeigler, Harrison Exam Professional, to discuss a new section of the Harrison. Be prepared to discuss the traits that were chosen from your exam results as well as setting goals and strategies to address these traits.

Session 9, Thursday, May 2, 2019; Location TBD; 11 am to 4 pm

Jobsite Visit, The group will meet on-site of a near-completed or just-completed commercial contracting project to walk the site and learn about the technology and processes being used on site. A Happy Hour to follow.

Session 10, Thursday, May 30, 2019; Location TBD, 8 am to 10 am

Controlling Your Emotions, an interactive discussion with Chad Prinkey of Neuberger & Co. on how to control your emotions in the workplace as both an employee and a manager/supervisor. You will also learn what triggers others' emotions, in order to better understand and work with those around you.

June 2019 OR December 2019

Community Service Project with the Believe in Tomorrow House at Johns Hopkins

As a requirement of completing this program each student will need to participate in one (1) of the two (2) scheduled dates at the Believe in Tomorrow House at JH's Children's Hospital. The group will work with the Young Leaders committee to organize a dinner menu, prepare and serve the dinner to families staying in the house while receiving care at the hospital.

Thursday, June 13th, 2019 Location TBD; 5 to 7 pm

Professional Development Program Graduation Dinner

It's time to celebrate all the participants and mentors hard work and dedication throughout the year!

2019 Supplemental Sessions**

Students will earn additional points for each session attended

ANY ABC Sponsored Networking Event or Seminar

Earn 1 additional point for each

Join a Committee!

Earn additional points for joining any of ABC's committees:

Earn 1 point for each committee meeting attended

Volunteer at an Event

Earn 1 point per hour spent volunteering at an ABC event (selling raffle tickets at the crab feast, 50/50's at the abcCares events, speaking at WABC events, etc...)

February, 2019, Attend ABC's Legislative Day in Annapolis

Earn 3 additional points

ABC's Winter Gala, Golf Tournament, Crab Feast, Awards Program, Fishing Trip, or Annual Meeting

Earn 2 additional points for attending any of the above!



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