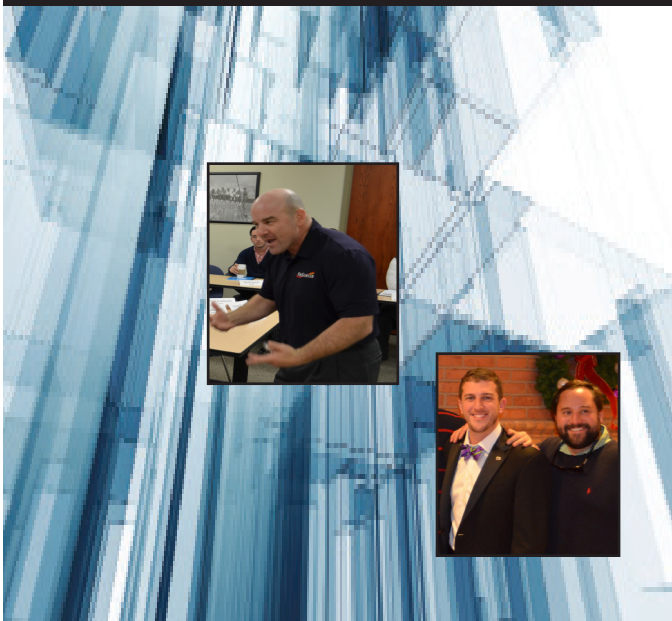


Announcing the **6th Annual**
Professional Development Program
Hosted by the Young Leaders Committee of ABC Baltimore
NEW! Condensed Curriculum



Professional Development Program

2018 Curriculum, Schedule, and Criteria

The ABC Young Leaders Professional Development Program is a six month program designed to provide a series of educational seminars, network opportunities, mentoring and community service projects for the developing young professional.

Through this program the participant will:

- Further their leadership skills and professional development.
- Grow in their understanding and appreciation of the industry and the merit shop.
- Further their desire and ability to serve as a leader in the industry.

The program will run over the course of six (6) months where points will be earned for required sessions and also for any additional ABC events, seminars, committee meetings or classes that a young professional attends.

You will earn a certificate of achievement at the end of the year at either a silver, gold, or platinum level, based on your earned points.

- Silver Level:** 30-35 pts
- Gold Level:** 36-42 pts
- Platinum Level:** 43+ pts

The graduate who accumulates the most points overall for the year will receive FREE registration to the 2018 Leadership & Development Conference, location TBD (Includes flight, hotel, and tuition fee) in November, 2018. The next two (2) runners-up will receive \$250 and \$200, respectively, in 'ABC Bucks' to be used for future events and classes.

Tuition will cover the cost of all mandatory sessions; however those students who choose to attend additional ABC events and training will have to pay an additional fee.

" The Professional Development Program is a valuable program for up-and-comers and for mentors as well. "

—Dick Lombardo, Harkins Builders, Mentor

Tuition Cost for the 2018 Session:

\$950 per student*

*There will be a 5% discount for all applications received before October 13th, 2017. Payment plans are available. The deadline to apply is Wednesday, November 22nd, 2017.

For this tuition fee each individual will receive the following:

- Harrison Assessment test, analysis, and debriefing (a \$500+ value)
- Public Speaking Skills Training
- The Art of Networking, Self Leadership and Controlling Your Emotions Training
- One-on-One Coaching with Industry Leaders
- Elite Executive Training Provided by Neuberger & Co., Wellspring Advantage and FireStarter Consulting
- Better Understanding and Appreciation of the Industry and of the Merit Shop

Past Mentors include industry leaders from widely known companies such as:

- Harkins Builders , Inc.**
- Brawner Builders**
- TEI**
- Clark Builders Group**
- KatzAbosch**
- Kinsley Construction**

" ABC's Professional Development Program is a great opportunity to meet peers in the industry and have focused conversations with industry mentors. "

— Mark Quick, Student

2018 Education & Development Sessions

Each participant will start with 30 points, THREE (3) points will be deducted for each session missed. The individual is removed from the running to earn the trip to the Leadership & Development Conference after one (1) missed mandatory session. Students can earn additional points with the supplemental sessions.

Session 1, December 2017

Harrison Exam, Each student will take the online Harrison Assessment and will set up a one-on-one session in January with Harrison professional Ken Zeigler of Wellspring Advantage to review the individual test results.

Session 2, Thursday, January 18th, 2018; ABC Baltimore, 3 pm to 6 pm

Program Orientation & Speed Networking followed by a Happy Hour, Students and mentors will be introduced to the program where the guidelines and requirements will be laid out for the year. Following the brief meeting there will be timed sessions for each student to 'speed network' their way through meeting each of the mentors. An informal network to follow.

Session 3, Thursday, February 1st, 2018; Location TBD, 8 am to 10 am

The Art of Networking, The group will focus on how to make the most out of attending networking events and how to network on a day-to-day basis. Building and maintaining business relationships can be an invaluable skill as you progress throughout your professional career. Chad Prinkey of Neuberger & Co., provides an interactive experience on learning to expand your business network by attending events and properly following up with contacts.

Session 4, Thursday, March 15th, 2018; Location TBD, 8 am to 10 am

Public Speaking Skills, Presented by Wally Adamchik of FireStarter Consulting. In this informative session participants will be asked to step outside of their comfort zone to explore their fears of public speaking. Not just relevant to making presentations, but also networking and building business relationships. Wally will bring a ton of energy to the classroom along with years and years of experience in the industry.

Session 5, March 2018

Class Organized Social Event

The class will organize an outing for students and mentors. Could be anything from a ball game at the O's or Aberdeen Stadium to Clay Pigeon Shooting, to a team building scavenger hunt, etc...

Session 6, Thursday, April 12th, 2018

Self-Leadership

We welcome back Chad Prinkey of Neuberger & Co. to discuss how to self motivate yourself. This eye-opening session makes you truly think through and prioritize every aspect of your life. You will be surprised at the changes and revelations you will come to during this session!

Session 7, April 2018

One-on-One with Industry Leader

Students find time on their own schedule to meet one-on-one with their appointed mentor.

Session 8, Wednesday, May 23rd, 2018, Location TBD, 11 am to 4 pm

Jobsite Visit, The group will meet on-site of a near-completed or just-completed commercial contracting project to discuss various topics such as Building Information Modeling (BIM), Integrated Project Deliver Methods (IPD) and other issues/problems that arise during the Design-Bid-Build/Design-Build processes.

Session 9, Thursday, June 14th, 2018; Location TBD, 8 am to 10 am

Controlling Your Emotions, an interactive discussion with Chad Prinkey of Neuberger & Co. on how to control your emotions in the workplace as both an employee and a manager. You will also learn what triggers others' emotions, in order to better understand and work with those people.

June 2018 OR December 2018

Community Service Project with the Believe in Tomorrow House at Johns Hopkins; 4 to 8 pm

As a requirement of completing this program each student will need to participate in one (1) of the two (2) scheduled dates at the Believe in Tomorrow House at JH's Children's Hospital. There will be a summer date (May/June) and a Winter Date (Dec) to choose from. The group will need to organize a dinner menu, prepare and serve the dinner to families staying in the house while receiving care at the hospital.

Session 10, Wednesday, June 27th, 2018; Location TBD

Professional Development Program Graduation Dinner

It's time to celebrate all the participants and mentors hard work and dedication throughout the year! Each student will receive their certificate of completion and the 2018 Leadership Institute trip will be awarded.

2018 Supplemental Sessions**

Students will earn additional points for each session attended

ANY ABC Sponsored Networking Event or Seminar

Earn 2 additional point for each

Join a Committee!

Earn additional points for joining any of ABC's committees:

Earn 1 point for each committee meeting attended

Volunteer at an Event

Earn 2 point per hour spent volunteering at an ABC event (selling raffle tickets at Crab Feast, 50/50's at the abcCares events, speaking at WABC events, etc...)

February, 2018, Attend ABC's Legislative Day in Annapolis

Earn 3 additional points

ABC's Winter Gala, Golf Tournament, Crab Feast, Awards Program, Fishing Trip, or Annual Meeting

Earn 2 additional points for attending any of the above!



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