



# MINORITY CONTRACTOR SHOWCASE\*

## The Annual BEST & PRACTICE AWARDS

**February 11, 5:30 p.m. to 8:30 p.m.  
The Reginald F. Lewis Museum**

*immediately following the SHOWCASE, stick around for the BEST PRACTICE AWARDS*

**Jointly Sponsored by  
Maryland Minority  
Contractors Association  
& ABC Baltimore**

**Food, Drink and Networking**

**The Annual BEST  
PRACTICE  
AWARDS**

**2010 WINNERS:**

**CAIN CONTRACTING, Inc.  
LEWIS CONTRACTORS, LLC**

MMCA and ABC invite you to attend the *2nd Annual Minority Contractor Showcase*. This is an opportunity for qualified, licensed DBE\* subcontractors to get in front of many of the area's leading General Contractors.

### WHO SHOULD ATTEND:

- **GENERAL CONTRACTORS** who want to expand their network of qualified DBE subcontractors;
- **SUBCONTRACTORS** who want to explore partnering agreements with many of the area's leading DBE's.

\* The event is open to the entire contracting community; however, only Disadvantaged Business Enterprises (DBE; MBE; SDV; WBE) may purchase a display table.

\*\* Space is limited, so register early. **Registration deadline is Jan. 29**

### MORE INFORMATION?

**CONTACT DANIELLE HARDY AT ABC (410.821.0351)  
(dhardy@abcbaltimore.org)**

### REGISTRATION FORM TO EXHIBIT (\$200; \$175 IF REGISTERED BY 1/15)

Contact Name: \_\_\_\_\_ Phone: \_\_\_\_\_  
 Company: \_\_\_\_\_ / Email: \_\_\_\_\_  
 Address: \_\_\_\_\_ City: \_\_\_\_\_ Zip: \_\_\_\_\_  
 Name of individuals manning your booth: \_\_\_\_\_

### REGISTRATION (JUST TO ATTEND) (\$15 per person)

Contact Name: \_\_\_\_\_ Phone: \_\_\_\_\_  
 Company: \_\_\_\_\_ / Email: \_\_\_\_\_  
 Address: \_\_\_\_\_ City: \_\_\_\_\_ Zip: \_\_\_\_\_  
 Name of attendees: \_\_\_\_\_

Check enclosed for \$200 (exhibitor); \$15 (just to attend) Checks made payable to: ABC Baltimore

Card # \_\_\_\_\_ Exp. date: \_\_\_\_\_ Signature: \_\_\_\_\_ Security Code: \_\_\_\_\_

*Mail or FAX (410.821.0358) registration form to ABC Baltimore 1220B E Joppa Road; Suite 322 Towson, MD 21286*

**\$25 discount for early registration for those who submit applications prior to JAN 15, 2010.**



# MINORITY\* CONTRACTOR SHOWCASE

February 11, 5:30 to 8:30 p.m. THE REGINALD F. LEWIS MUSEUM

Sponsored by MMCA and ABC BALTIMORE

## Exhibitor Application Form

The Maryland Minority Contractors Association and the Governor's Office of Minority of Affairs and the Small Business Committee for the Associated Builders and Contractors Baltimore Metro will be hosting its first Minority Subcontractor Showcase on Feb. 11, 2010 at the Reginald Lewis Museum, 5:30 p.m. to 8:30 p.m. This event will highlight work performed by area minority subcontractors. Due to limited exhibit space (50 booths), all subcontractors applying must meet the below criteria, beyond the criteria registration is a first come, first serve basis. **DEADLINE: Application must be postmarked no later than Jan 29, 2010; There will be a \$25 discount for early registration for those who submit applications prior to Jan. 15, 2010.**

### EXHIBITOR CRITERIA

- In business for at least 3 years **OR** gross sales revenue \$500,000 to \$17 Million
- Self Perform

Please indicate all applicable items. (Strongly suggested)

Display (table top or free standing)       Business Cards\*  
 Brochures       Pictures/Graphics of completed project(s)  
 Reference List\*       *At least* one letter of recommendation\*  
 Capability Statement\*

#### \* Required items

Check all that apply:

WBE       SBE       SDB       Baltimore City       Veteran Owned  
 DBE       MBE       MDOT       Service Disabled Veteran       8A

### GENERAL INFORMATION

Company Name: \_\_\_\_\_  
Address: \_\_\_\_\_ City, State, Zip \_\_\_\_\_  
Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ Email: \_\_\_\_\_ Web address: \_\_\_\_\_  
Contact: \_\_\_\_\_

### LETTER OF RECOMMENDATION

Please include with this application *at least* one letter of recommendation from a completed or current project. Be sure the letter has all contact information of the General Contractor as well as the Subcontractor.

### PAYMENT INFORMATION/OPTIONS

**\$200 per booth (don't forget! Only \$175 if you register by JAN. 15)**

Check Enclosed \_\_\_\_\_ Visa \_\_\_\_\_ MasterCard \_\_\_\_\_ AmEx \_\_\_\_\_  
Name on Credit Card: \_\_\_\_\_  
Credit Card No. \_\_\_\_\_ Exp. Date \_\_\_\_\_ CVS: \_\_\_\_\_  
Signature: \_\_\_\_\_ Date: \_\_\_\_\_

FAX APPLICATION FORM TO: ABC Danielle Hardy (or email: [dhardy@abcbaltimore.org](mailto:dhardy@abcbaltimore.org))

FAX NO.: 410.821.0358

Questions: 410.821.0351

Registration Constitutes a Financial Commitment

